



SOUTHPORT DEVELOPMENT PROJECT

Project Teaser
for PPP-Opportunities

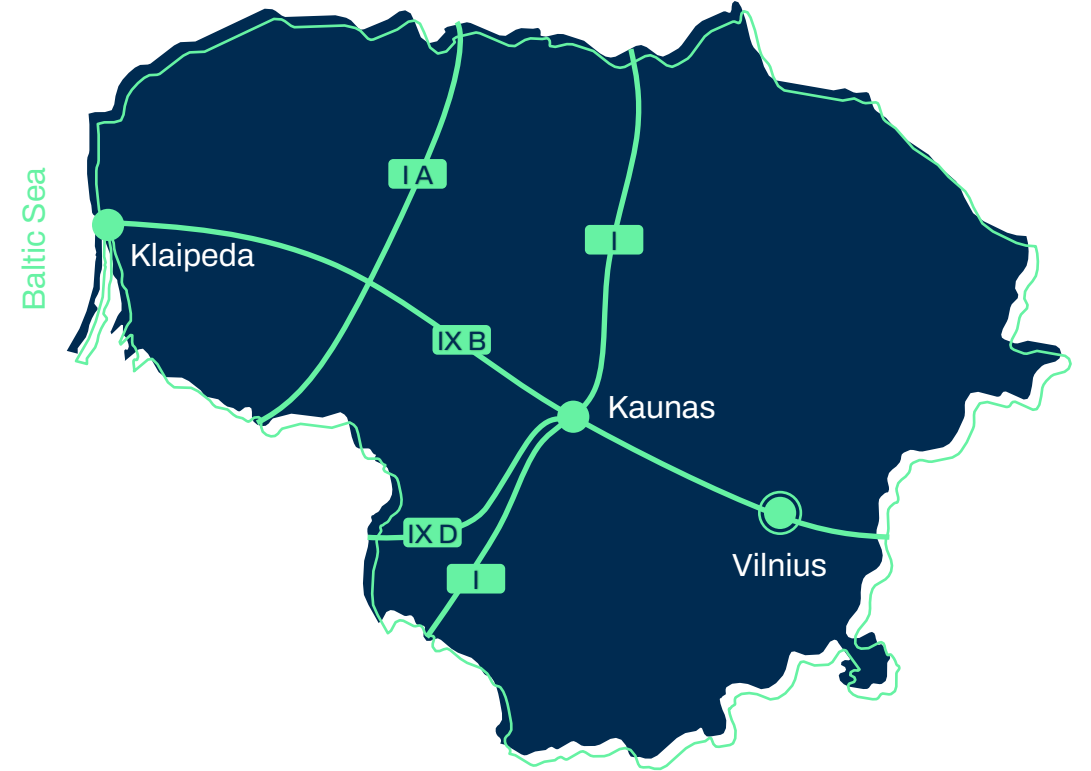
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- Lithuania is fully integrated into all important UN institutions and a full **member of the EU and NATO**.
- Lithuania offers one of the **best business environments** in Europe, being ranked no 11 of 190 countries in the doing business indicator of the World Bank in 2019.
- Lithuania has been one of the **strongest growing economies within the Baltic region**. Between 2010 and 2022, the Lithuanian economy grew by over 51%, growing at a CAGR of +3.5% from €30.5 billion in 2010 to €46.9 billion in 2022.
- Lithuania is the largest of the three Baltic State markets with a **43% share of merchandise trade** (and 44% of general cargo trade) in 2022.
- Key trade partners are **North European countries**, representing around 76% of Lithuanian imports and 71% of exports in 2021.
- Klaipėda Port is the **main gateway** for the country of nearly all merchandise cargo and a large wider hinterland until the CIS countries.

LITHUANIA AT A GLANCE



TEN-T transport corridors

KLAIPEDA PORT AT A GLANCE



Deep-water port

-15,5 m existing channel depth
-17 m future channel depth



All cargo types

33 specialised port terminals
23 km of quays



High throughput

70 mln. tonnes annual
port cargo capacity



Fully digitalized

Digital shipping and
cargo IT systems



Congestion-free

Quick vessel turnaround, low
waiting times in the anchorage



High quality services

LNG and traditional bunkering,
pilotage, tugs, chandlers



Quick port operations

High-throughput terminals
ensuring quick vessel loading

- bulk Panamax
- container feeder
- container ULCV

2 days
12 hours
22 hours



Nordic Countries

27 mln. people
1.5 tn EUR GDP

Baltic States

6 mln. people
122 bn EUR GDP

Western Europe

102 mln. people
4.7 tn EUR GDP

Central Europe

167 mln. people
6.3 tn EUR GDP

SUITABLE FOR THE LARGEST VESSELS

Celebrity Eclipse, 317 x 37 m



MSC Diana, 400 x 59 m



MSC Ingy, 400 x 59 m



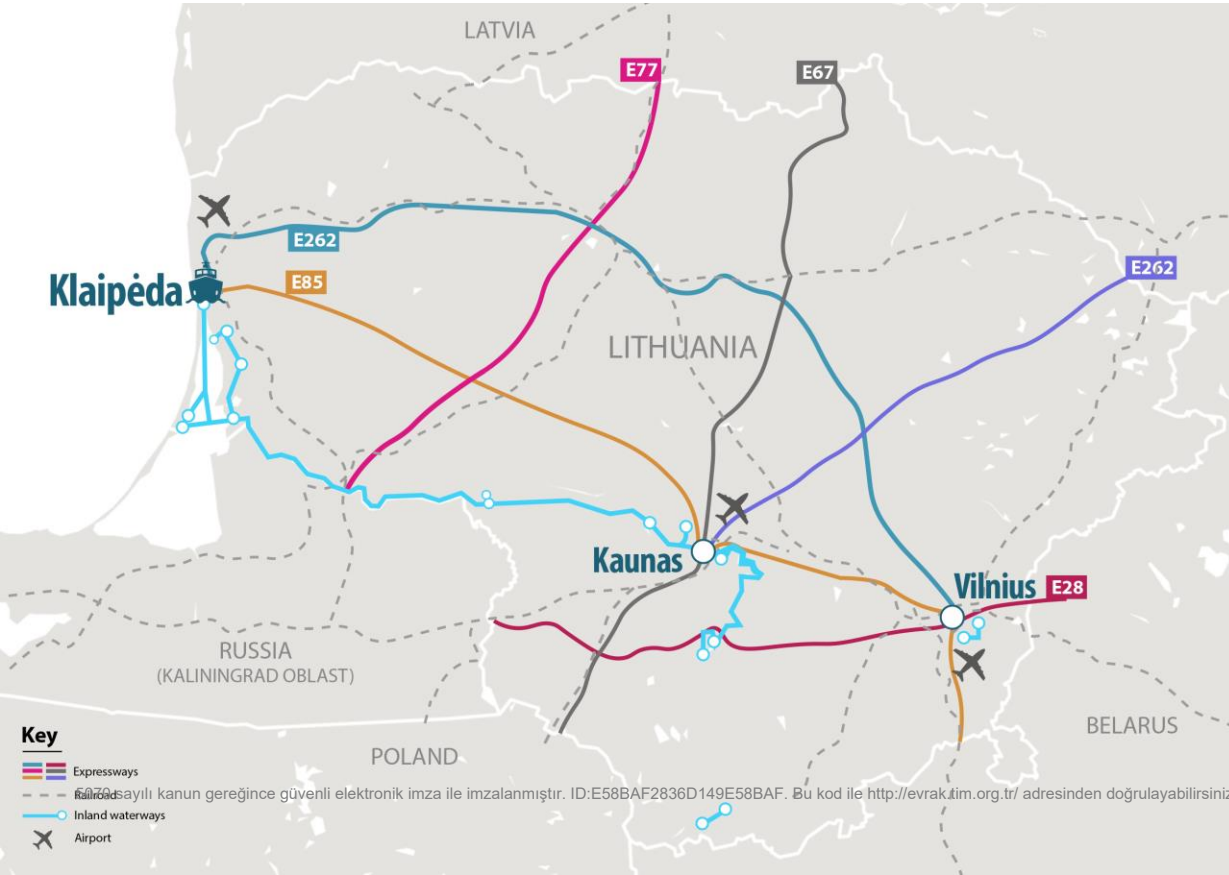
Aura & Luna Seaways, 230 x 32 m



Tanker Ridgebury Captain Drogin, 285 x 50 m

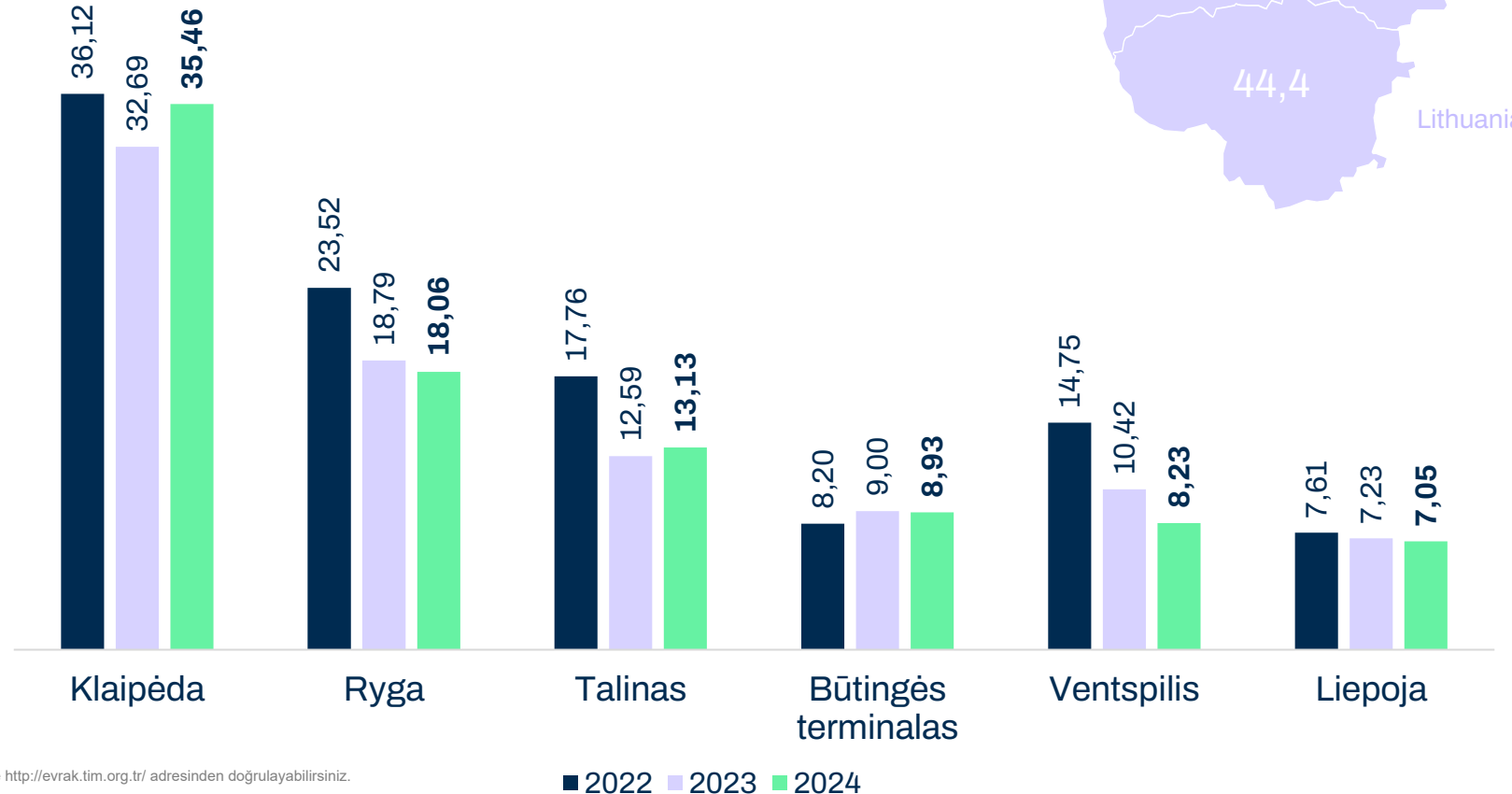


HINTERLAND CONNECTIVITY

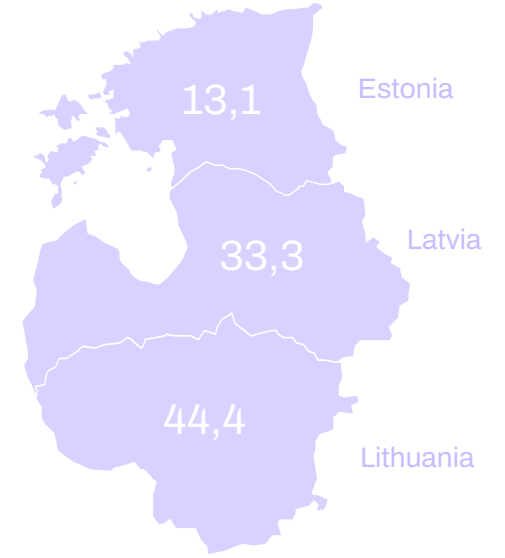


THE LARGEST PORT IN THE BALTIC STATES

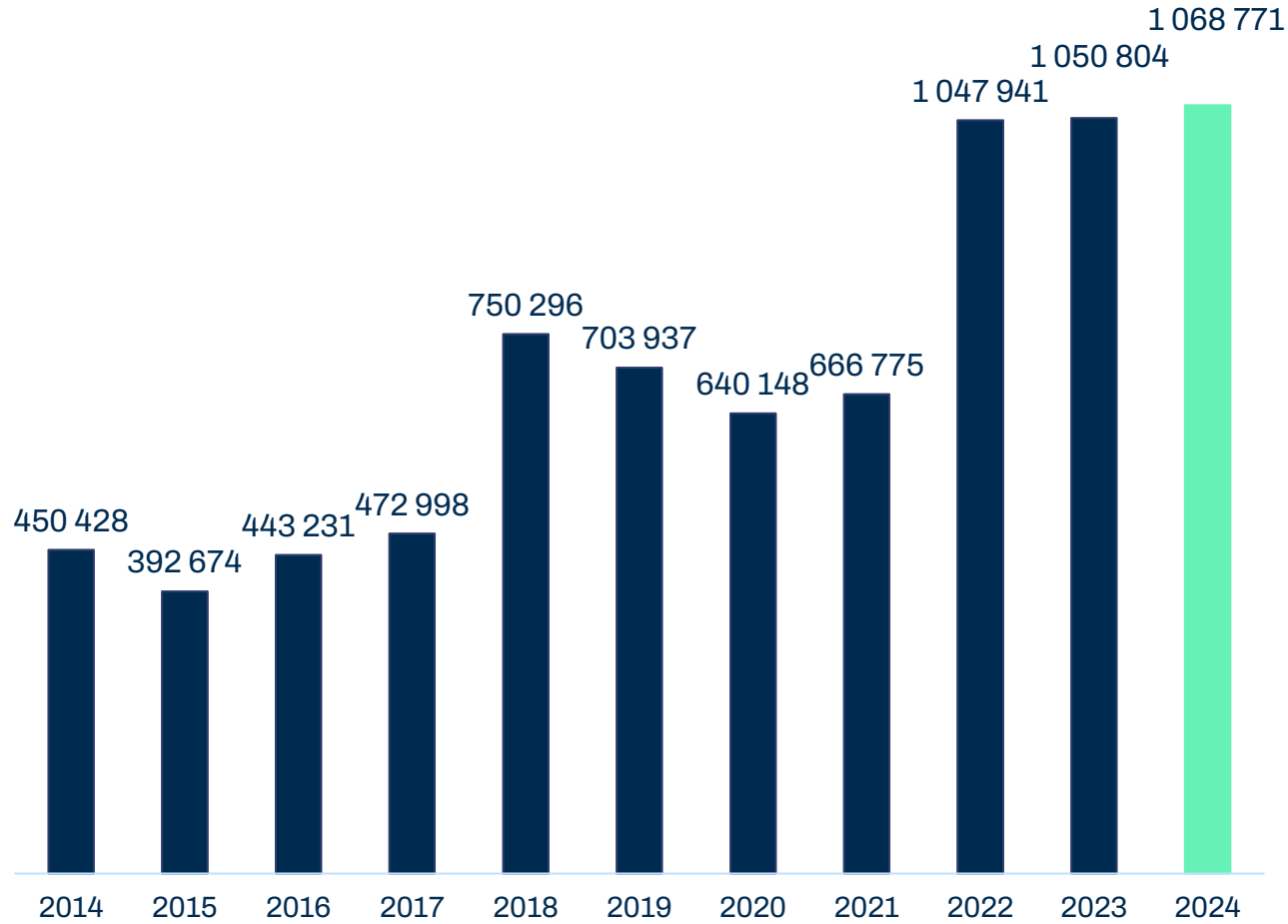
39 %
Market share, 2024



Total ports cargo volumes in
the Baltic States, 2023



CONTAINER VOLUMES (TEU)





Vision – an innovative hub
for port services, maritime
industry, and green energy

Traditional stevedoring

Ship building and repair



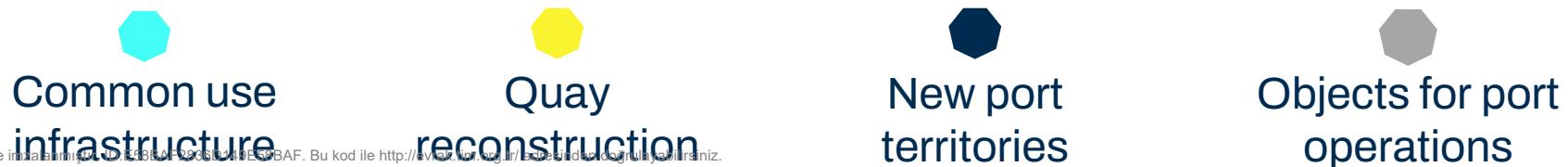
Offshore wind hub

Electricity supply for ships

Green fuels production and handling

Present activities

Future activities

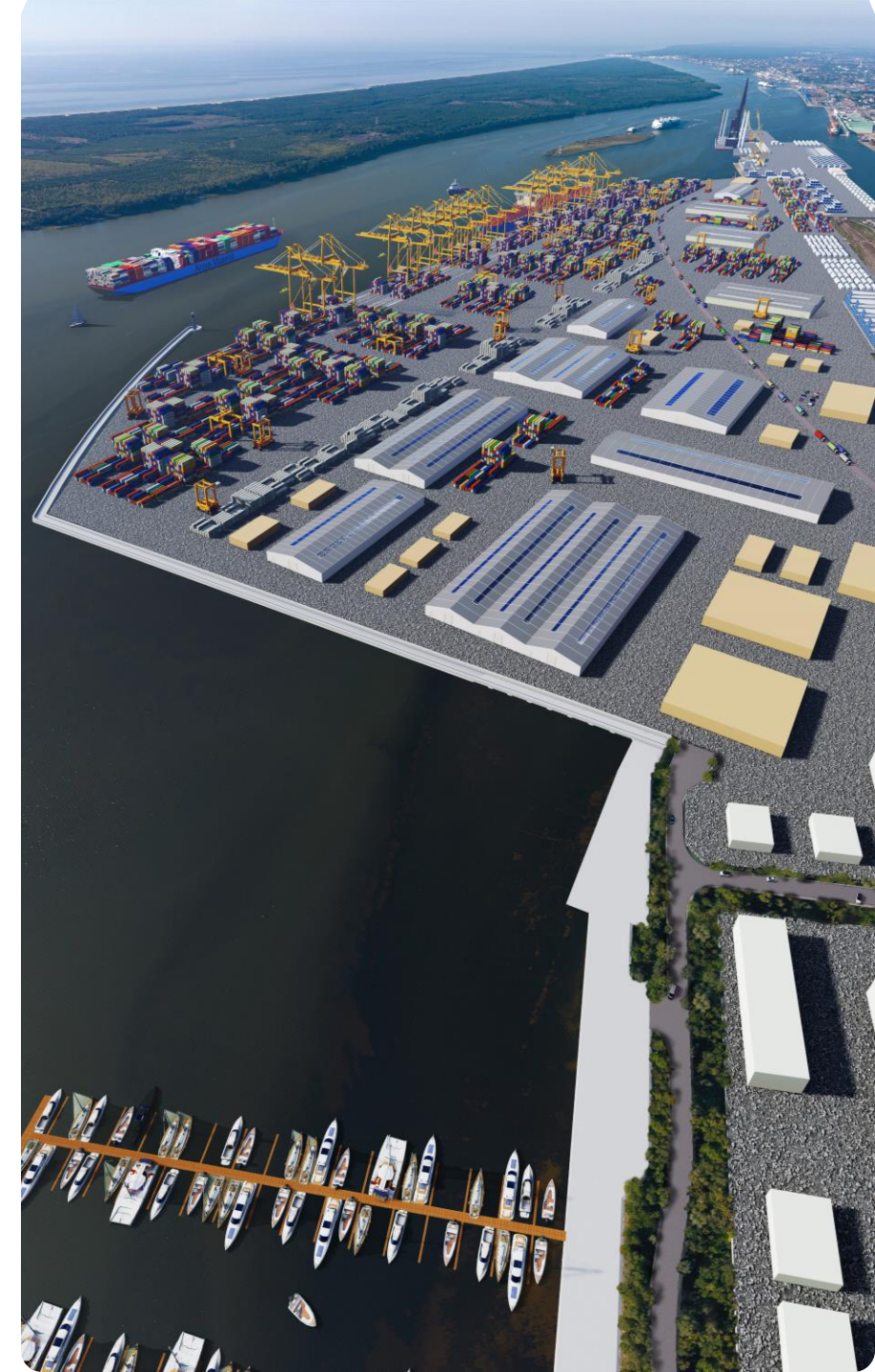


EXPANSION: THE SOUTHPORT



THE SOUTHPORT DEVELOPMENT PROJECT – VISION

- The Southport Development Project represents the major development project in Klaipėda Port and should shape the positive development of the port in the next decades.
- The project feasibility study shows the potential for Southport to establish a new Baltic **container transshipment hub** for the largest container vessels that can enter the Baltic Sea, with a capacity of more than 2 million TEU.
- The project feasibility study shows strong potential to develop Southport as a hub for green maritime industries such as the **handling of green H₂** (or related H₂-carriers), **green shipbuilding/recycling** as well as production side for **offshore wind components** (adjacent to the new offshore wind terminal in Klaipėda Port).
- Klaipėda Port Authority invites private investors to be a part of the success story of the port and materialise these business opportunities at Southport within a fair and balanced risk-sharing **PPP framework**.
- The **market sounding process** is the chance for any interested private investor to contribute to the proper scoping and scaling of the business opportunities within the Klaipėda Southport project and to get involved in the project.

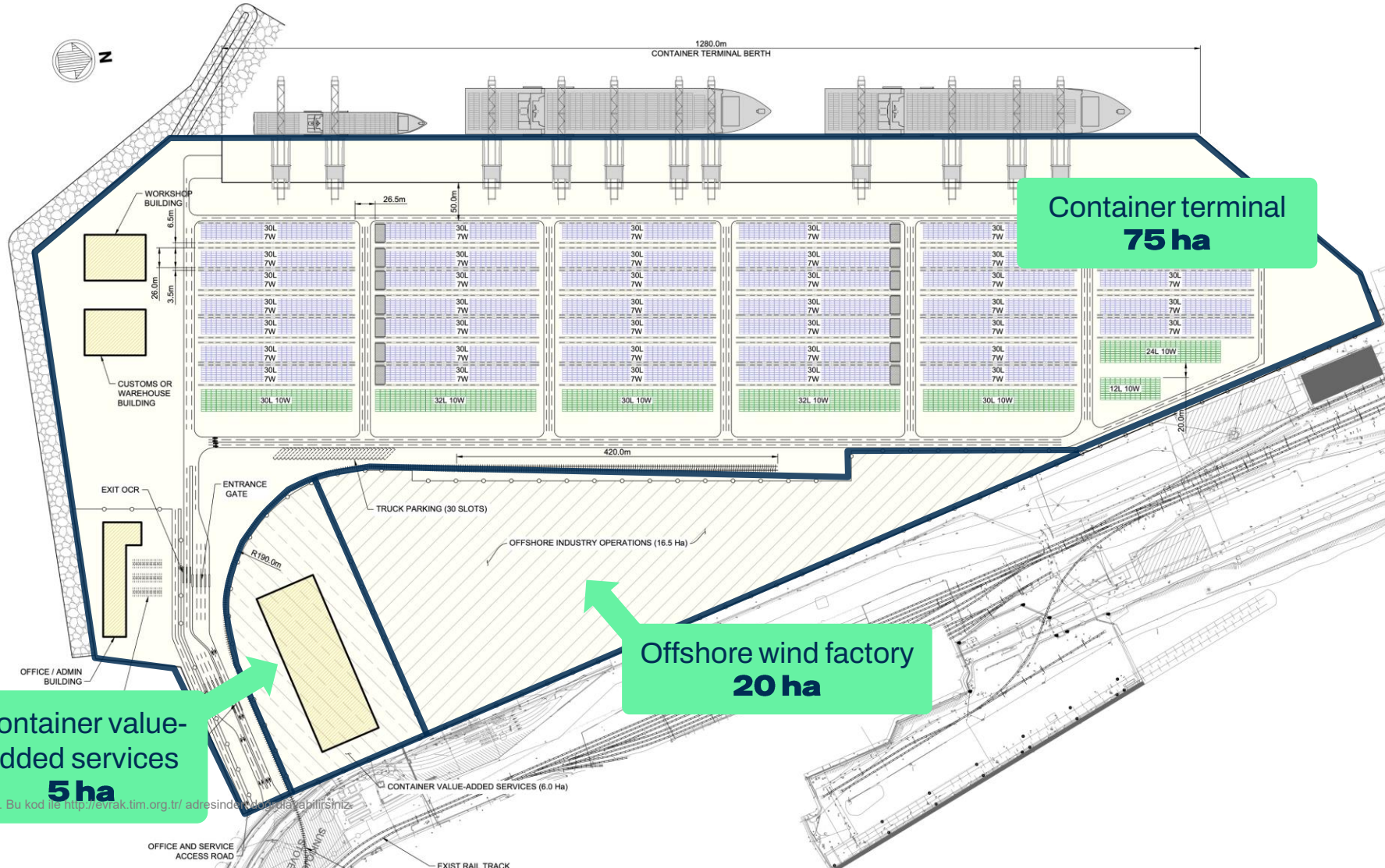


THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION I

Option 1: Large Container Terminal

The general layout of Southport would cover the following:

1. **1 large transshipment container terminal:**
 - Land area 75 ha
 - Berth of 1,280 meters
 - Water depth of 17.0 m.
2. **1 area of 5 ha for value-added activities** related to the container terminal.
3. **1 area of 20 ha for developing offshore industry related activities** (e. g. blade factory).

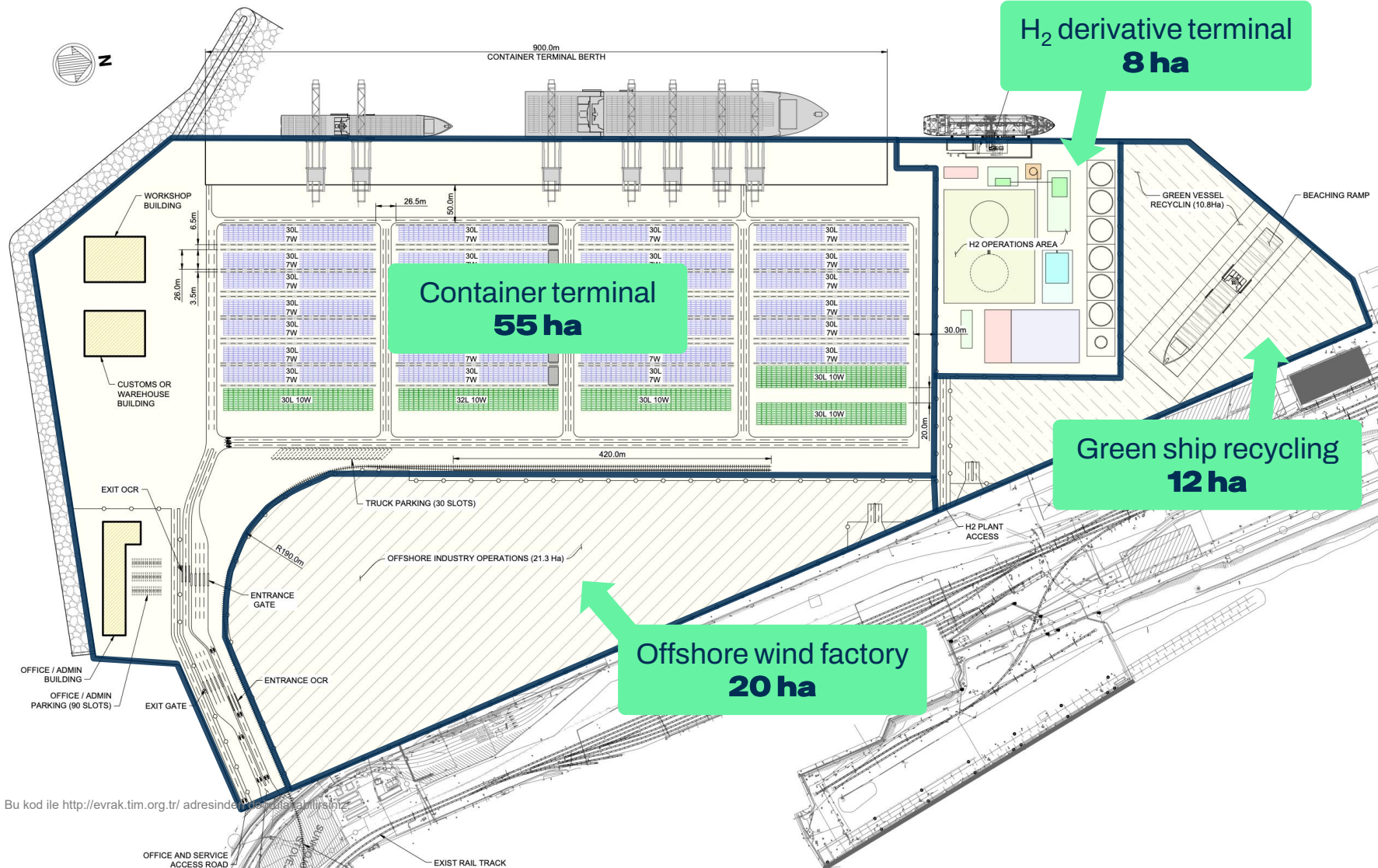


THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION II

Option 2: Mixed Terminal Layout

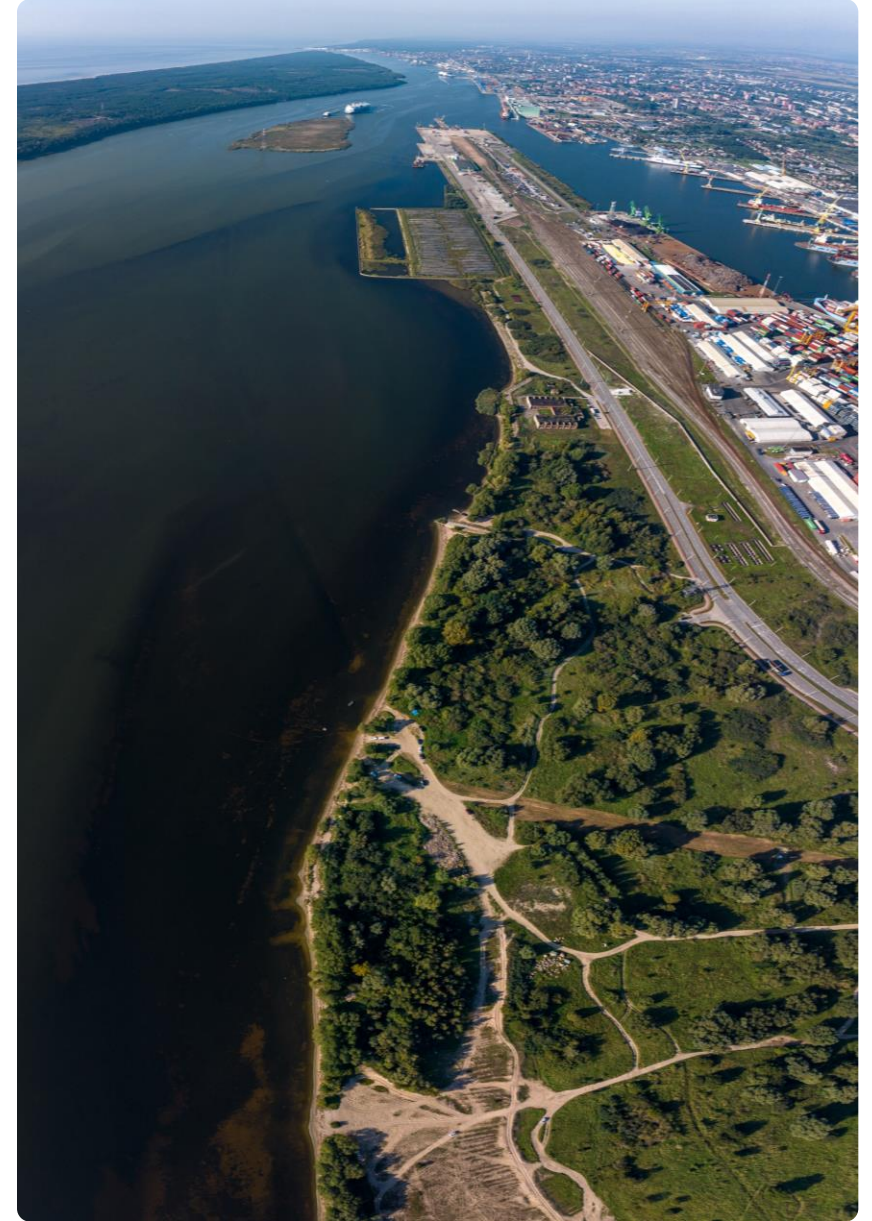
The general layout of Southport would cover the following:

- 1 medium-sized container terminal:
 - Land area 55 ha
 - Berth of 900 m
 - Water depth of 15.5 (future possibility up to 17.0)
- 1 green shipyard / green ship recycling facility over a 12 ha area and with a berth.
- 1 green H₂-terminal in an 8 ha area with its own jetty.
- 1 area of 25 ha for offshore industry related activities (e. g. blade factory).

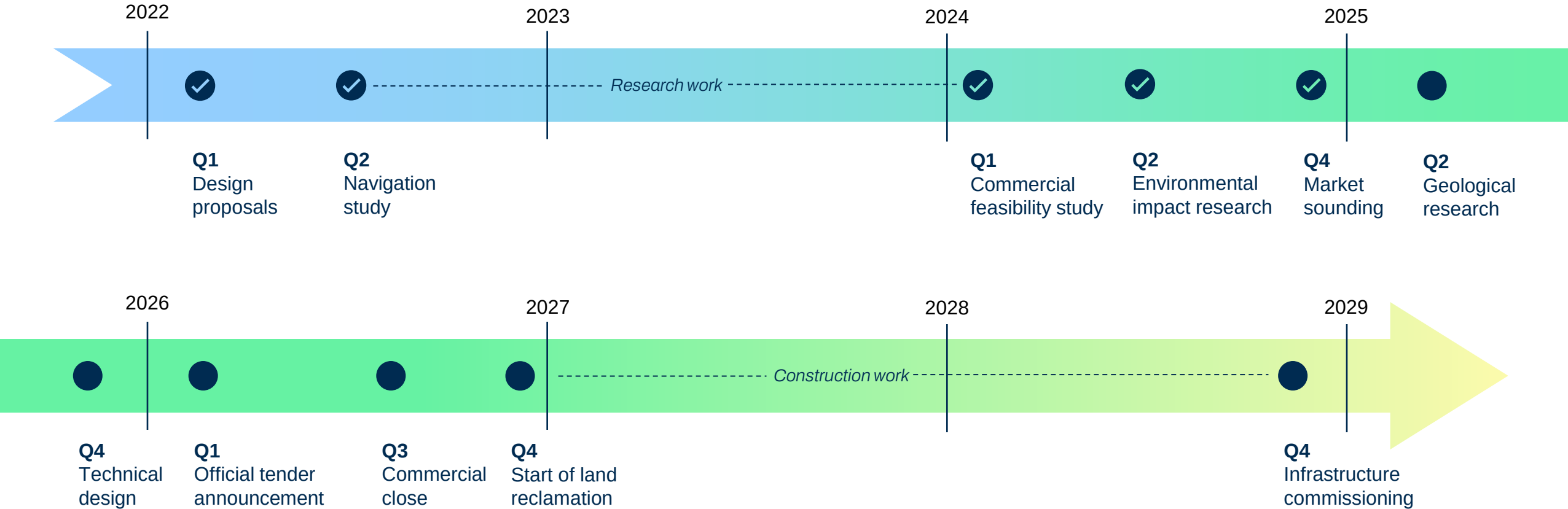


THE SOUTHPORT DEVELOPMENT PROJECT – PRIVATE SECTOR INVOLVEMENT

- The core of the Southport Project is the construction and operation of a **new transshipment container terminal** and based on its size, placing other business opportunities around it.
- The Southport Project will be developed within a **PPP framework** considering a strong role for the private sector in the investment and operation of the port facilities.
- The private sector will profit from the generally strong and prospering economic environment, the favourable conditions of doing business and all the incentives to provided for investors and companies in Lithuania.
- The private sector involvement will be based on **long-term concession most likely under BOT** (build-operate-transfer model with a 30+ years concession period).
- The public sector, represented by the Klaipeda Port Authority, is ready to undertake major investments in the required infrastructure of the project, namely the required dredging work and the reclamation of land. Share of the public sector depends on the negotiation outcome with potential private investors and private sector intention to participate in the large business opportunities provided by the project.



THE SOUTHPORT DEVELOPMENT PROJECT – MILESTONE TIMELINE





ALWAYS WORKS

Džiugas Šaulys, Commercial Director
d.saulys@port.lt, +370 650 30220
www.portofklaipeda.lt

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